



STEP 1: TRAINING AUDIO

Listen to the 10 minute recorded training call by calling 951-262-2851 ext 1 and take notes.

STEP 2: GAME PLAN

Call your trainer ASAP to discuss STEP 1 to launch your business.

Trainers Name: _____ Phone Number: _____

TEAM TRAINING WEBSITE

www.teamsolosupport.com

TEAM CONFERENCE CALLS

Sundays at 6:00pm PST – Hear it from the TOP call. Dial 712-432-0075 pin code 888098#

Mondays at 9:00pm PST – Advanced training call. Dial 712-432-0075 pin code 223617#

GOALS & COMMITMENT

My target date for promoting to Regional Sales Manager is _____. In order to achieve my goal I know I will have to show the business presentation to _____ people my first week. My why (reason) for doing this business is _____

I understand to achieve something different I must do something different. I understand this business will take time to build and I am committed to giving it the time it will take to succeed. I believe it's possible to live my life by design and not by default. I believe in me!

Your Name: _____ Date: _____

CONTACT LIST

Here is a memory jogger to assist you in making your contact list.

1. Who is dissatisfied in their job
2. Who is unhappy with their income
3. Who is concerned about their family's future
4. Who is money oriented or money motivated
5. Who owns their own business
6. Who enjoys being around high energy people
7. Who quit their job or is out of work
8. Who needs extra money
9. Who you went to school with
10. Who works with you
11. Who is retired
12. Who works part-time jobs
13. Who you like the most
14. Who is laid off
15. Who bought a new home
16. Who answers classified ads
17. Who runs personal ads
18. Who gave you a business card
19. Who works at night
20. Who works on the weekends
21. Who delivers pizza to your home
22. Who sells Avon or Mary Kay
23. Who sells Tupperware
24. Who is in Network Marketing
25. Who wants freedom
26. Who likes team sports
27. Who runs a fund raiser
28. Who watches TV often
29. Who works on cars
30. Who collects things
31. Who likes political campaigns
32. Who are social networkers
33. Who is in the military
34. Who your friends know (referrals)
35. Who is your dentist
36. Who is your doctor
37. Who will help you
38. Who works for the government
39. Who is unemployed
40. Who attends self-improvement seminars
41. Who reads self-help books
42. Who reads books on success
43. Who was your boss / bosses
44. Who you've met while on vacation
45. Your brothers & sisters
46. Your children & parents
47. Your aunt's / uncles/ cousins
48. Your spouse's relatives
49. Your parent's friends
50. Your children & friend's parents
51. Who waits on you at restaurants
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your Christmas card list
57. Who is in retail sales
58. Who sells real estate
59. Who goes to church with you
60. Who likes to shop
61. Who are teachers
62. Who services your car
63. Who repairs your home
64. Who manages your apartment
65. Who has children in college
66. Who likes to dance
67. Who sold you your car
68. Who you met at a party
69. Who likes to buy nice things
70. Who you've met on a plane
71. Who does volunteer work
72. Who is always talking about the future
73. Who exercise regularly
74. Who needs a new car
75. Who wants to go on vacation
76. Who works too hard
77. Who was injured at work
78. Who lives in your neighborhood
79. Who is your boss
80. Who delivers your mail
81. Who calls you at home
82. Who calls you at work
83. Who delivers your paper
84. Who handles your gardening
85. Who watches your children
86. Who you met on the street
87. Who you met through friends
88. Who tailors your clothes
89. Who sells cosmetics
90. Who bags your groceries
91. Who wants a promotion
92. Who has a lot of friends
93. Who likes to cook / bake
94. Who drives a nice car
95. Who is creative
96. Who you play or played sports with
97. Who is in your wedding pictures
98. Who was at your family reunion
99. Who likes Lexus cars
100. Who would you like to be retired with

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Keep Adding Names